



Press release

Nexans to deliver High Density fibre solutions for FTTH implementation in Stockholm

Paris, September 11, 2007 – Nexans, the worldwide leader in the cable industry, has signed a two-year frame agreement with AB Stokab, the owner of Stockholm's 'Citynet' broadband infrastructure, to deliver fibre optical equipment worth approximately 1 million euro for the city's FTTH (fibre-to-the-home) programme.

In order to house and support the vast number of optical fibres that have to be installed and managed in often confined spaces, Stokab has selected Nexans' N3S High Density fibre system. The Nexans N3S System (3S = SSS = Space Saving Solution) allows installation and handling of a large number of optical cross-connections in a very small space (footprint), which is necessary to enable every apartment in a dense city environment to be provided with its unique pair of fibres.

Important breakthrough in Nexans' approach for FTTH projects

This agreement is an important breakthrough for Nexans' approach to the construction of the physical infrastructure for FTTH projects. Stokab, the sole Citynet owner in Stockholm, will use the Nexans equipment for the planned expansion of the city's WAN (wide area network) into network access structures that will connect directly to fibre LANs (local area networks) in residential buildings.

Nexans has been a regular, major supplier to Stokab for more than 10 years. Stefan Olsson, Nexans' Country Manager in Sweden said: *"We are very pleased that Stokab, as a leading Citynet operator in Europe, selected Nexans as its partner for this project, basing its decision not only on our quality and product range, but also on our innovative approach, which we believe is at the forefront of today's FTTH development"*.

A long-term and global collaboration

The frame agreement also covers other equipment such as pre-fabricated sub-racks, patch cords and cables, fanouts, and splicing closures. These, as well as the N3S components, will be manufactured by selected partners to Nexans' local Swedish unit in Grimsås. Deliveries will start immediately.

It also includes an option for extension for a further two years. Nexans also expects it to be followed by other contracts and agreements as Stokab, or their appointed contractors, continue to build FTTH connections. Stokab has a contract with the three biggest property owners in Stockholm to install FTTH in 100,000 apartments.

In addition to this frame agreement, Nexans will also deliver approximately 1,500 km of fibre optic cables as part of its previous projects with Stokab. These optical cables, manufactured at Nexans plant in Grimsås, use ribbon fibre technology which is also an efficient and space saving solution.

About Stokab

Stokab was founded in 1994 and is owned by the company group Stockholms Stadshus AB, which is in turn owned by the City of Stockholm. The purpose of Stokab's operations and the infrastructure provided by the company is to promote economic growth and thereby stimulate the telecom market and ICT development in the Stockholm region, particularly in the City of Stockholm. Stokab's core tasks are to build, operate and maintain the fiber optic communication network in the Stockholm region and to lease fiber optic connections. The company is competition-neutral and provides a network that is open to all players on equal terms. Stokab cooperates to facilitate the rollout of infrastructure for wireless communication and drives development of the broadband market in the Stockholm region. The company also operates the City of Stockholm's internal networks to serve both administrative purposes and more public needs in the areas of education, child care, recreation and culture. Stokab's mandate from the City of Stockholm, which can be summed up as "public service on commercial terms", is based on the Swedish parliament's decision to create "an information society for all".

About Nexans

With energy as the basis of its development, Nexans, the worldwide leader in the cable industry, offers an extensive range of cables and cabling systems. The Group is a global player in the infrastructure, industry and building markets. Nexans addresses a series of market segments from energy, transport and telecom networks to shipbuilding, oil and gas, nuclear, automotive, electronics, aeronautics, handling and automation. With an industrial presence in more than 30 countries and commercial activities worldwide, Nexans employs 21,000 people and had sales in 2006 of 7.5 billion euros. Nexans is listed on the Paris stock exchange, compartment A of the Eurolist of Euronext. More information on <http://www.nexans.com/>

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