



Press release

Nexans leads the way in Intelligent Infrastructure Management and harmonizes its product ranges

With its cutting-edge LANsense and LANmark offerings, Nexans provides Cabling Intelligence as the 'missing link' in network integration

Brussels, May 22, 2007 - Nexans, the worldwide leader in the cable industry, announces that it has successfully completed the process of integrating the LANsense range of intelligent solutions, acquired from ITT in June 2005*, with its existing LANmark offering. With network complexity and the potential for malfunctions constantly rising, firms are increasingly looking for ways to simplify the management of their infrastructure at all levels. Thanks to its comprehensive harmonized solutions, Nexans is creating "Cabling Intelligence", bringing this much-needed simplification to both large and smaller businesses.

Nexans can now offer a total solution that enables firms to link up the management of different network levels, from the physical cabling layer to the application architecture layer. Nexans will market its integrated solutions through its two main system brands: LANsense for Intelligent Management, and LANmark for Physical Infrastructure.

Easy to install

With LANsense and LANmark, Nexans is uniquely positioned in the market. The beauty of the technology lies in its flexibility. Not only does it allow companies to fully exploit IP convergence in a secure environment, it also allows hassle-free installation. Migration to a LANsense solution occurs in two distinct phases, beginning with installation of the passive infrastructure. Once this is in place, the upgrade to an intelligent system is carried out by simply changing the front plates of the panel switches, which involves no major new installation and keeps disruption to a minimum.

* In June 2005, Nexans Cabling Solutions acquired the LANsense range, developed by ITT, and set up a new business unit called Nexans Intelligent Enterprise Solutions (IES). The objective was to develop the LANsense suite of intelligent solutions, wireless products and powered LAN devices, integrating them into Nexans' existing LANmark range.

Intelligent network systems

The evolution from conventional cabling systems to intelligent systems is now taking place and Nexans is focused on providing a flexible and affordable solution that enables companies of all sizes to adopt these new technologies. The LAN market is constantly changing and the need for intelligent solutions is closely following this trend. A major player in this emerging market, Nexans' next generation cabling solutions will be a key part of this upgrade process.

About Nexans

With energy as the basis of its development, Nexans, the worldwide leader in the cable industry, offers an extensive range of cables and cabling systems. The Group is a global player in the infrastructure, industry and building markets. Nexans addresses a series of market segments from energy, transport and telecom networks to shipbuilding, oil and gas, nuclear, automotive, electronics, aeronautics, handling and automation.

With an industrial presence in more than 30 countries and commercial activities worldwide, Nexans employs 21,000 people and had sales in 2006 of 7.5 billion euros. Nexans is listed on the Paris stock exchange, compartment A of the Eurolist of Euronext. More information on <http://www.nexans.com/>

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